Certificate IV in Retail Management

Australia’s retail industry has evolved to become one of the country’s major economic forces and its largest employer, providing a platform for entrepreneurship and innovation.

### Delivery:
- Classroom
- External
- Online
- Traineeship

### Duration:
Duration will vary depending on the delivery mode selected, however, as a guide the contact hours for classroom based delivery is 1 - 2 days per week over 6 - 12 months with self-paced study required between sessions.

### Future Pathways:
Department Manager, Merchandise Manager, Customer Service Manager, Shift Manager or Small Business Owner.

### Completion of 3 core unit and 7 elective units are required to gain this qualification.

#### Core Units:
- **SIRXMER405** Manage store presentation and pricing
- **SIRXMGTO03A** Lead and manage people
- **SIRXWHS403** Provide a safe working environment

#### Suggested Electives:
- **BSBCUS401B** Coordinate implementation of customer services strategies
- **SIRXCLM402** Manage store facilities
- **SIRXINV005A** Control inventory
- **SIRXMER406** Monitor in-store visual merchandising display
- **SIRRFSAS02** Monitor food safety program
- **SITXWHS401** Implement and monitor work health and safety practices
- **SITHCCC102** Prepare simple dishes

### Entry Requirements:
To undertake this qualification students must have sufficient relevant wholesale or retail employment experience or have successfully completed specified units from corresponding Certificate III qualifications.